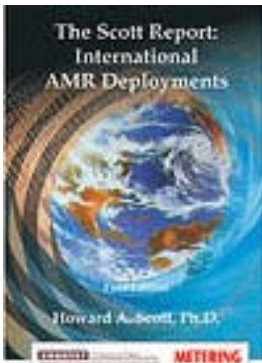


The Scott Report: International AMR Deployments



http://spintelligent.com/shopsite_sc/store/html/scottreport.html

According to this analytic authority, the ADD GRUP is among AMR manufacturers leaders by total amount of metering points installed.

THE SCOTT REPORT: International AMR Deployments

10.11.6 Europe – Electric Utilities

The table below lists AMR deployments in Europe by electric utilities for each vendor.

Vendor	# Shipped	% Shipped	# Projects	% Projects
ADD GROUP Ltd.	210,400	43.6%	3	2.4%
Echelon	150,000	31.1%	1	0.8%
Goerlitz AG	39,600	8.2%	24	18.9%
Digital Meter Co.	17,700	3.7%	4	3.1%
Actaris	14,900	3.1%	5	3.9%
Itron	12,454	2.6%	16	12.6%
Itroni	9,256	1.9%	2	1.6%

THE SCOTT REPORT: International AMR Deployments

10.11 Shipments by Each Vendor to Electric Utilities

This section lists the AMR deployments by electric utilities outside North America for each AMR vendor.

10.11.1 AMR Outside North America – Electric Utilities

Outside North America, AMR usage per country by electric utilities for each vendor is as follows:

Vendor	# Shipped	% Shipped	# Proj.	% Proj.	Vendor	# Shipped	% Shipped	# Proj.
Guangzhou Keli Gen. Elec.	1,000,000	26.0%	51	15.1%	RMS Comm.	2,604	0.1%	1
Nanjing Sanneng Inst Co, Ltd.	859,240	22.4%	15	4.5%	Iskraemeco	2,548	0.1%	1
Forture Technologies Limited	629,167	16.4%	13	3.9%	Alcatel	2,534	0.1%	1
ADD GROUP Ltd.	210,400	5.5%	3	0.9%	Enermet	2,470	0.1%	1
Ganot	200,000	5.2%	1	0.3%	Hunt	2,416	0.1%	1
Unique Technology Ltd.	157,200	4.1%	2	0.6%	PowerCom	2,000	0.1%	1
Echelon	150,000	3.9%	1	0.3%	KP Elec. Sys. Ltd	1,702	0.0%	1
Itron	141,548	3.7%	33	9.8%	Netelek	1,660	0.0%	1
Shenzhen Londian	125,000	3.3%	5	1.5%	Nilsen	1,318	0.0%	1
SISTRON	80,800	2.1%	8	2.4%	American Innov.	1,200	0.0%	1
IntraCnastal	41,423	1.1%	13	3.9%	Power Meas. & Dist	1,105	0.0%	1